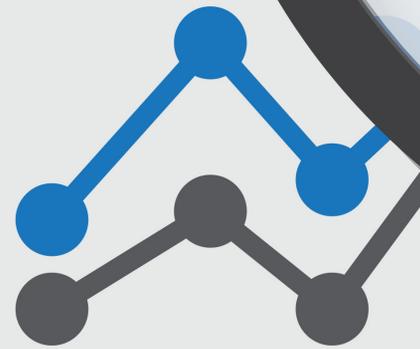
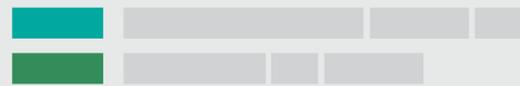




2024
INVESTMENT RECOVERY
BENCHMARK REPORT





On behalf of the Investment Recovery Association Benchmarking Committee, please find highlights from the **2024 Benchmarking Survey**, based on inputs from 2023. This survey was the first done independently after a nearly 30-year partnership with CAPS Research, which had provided full-service survey and benchmarking support.

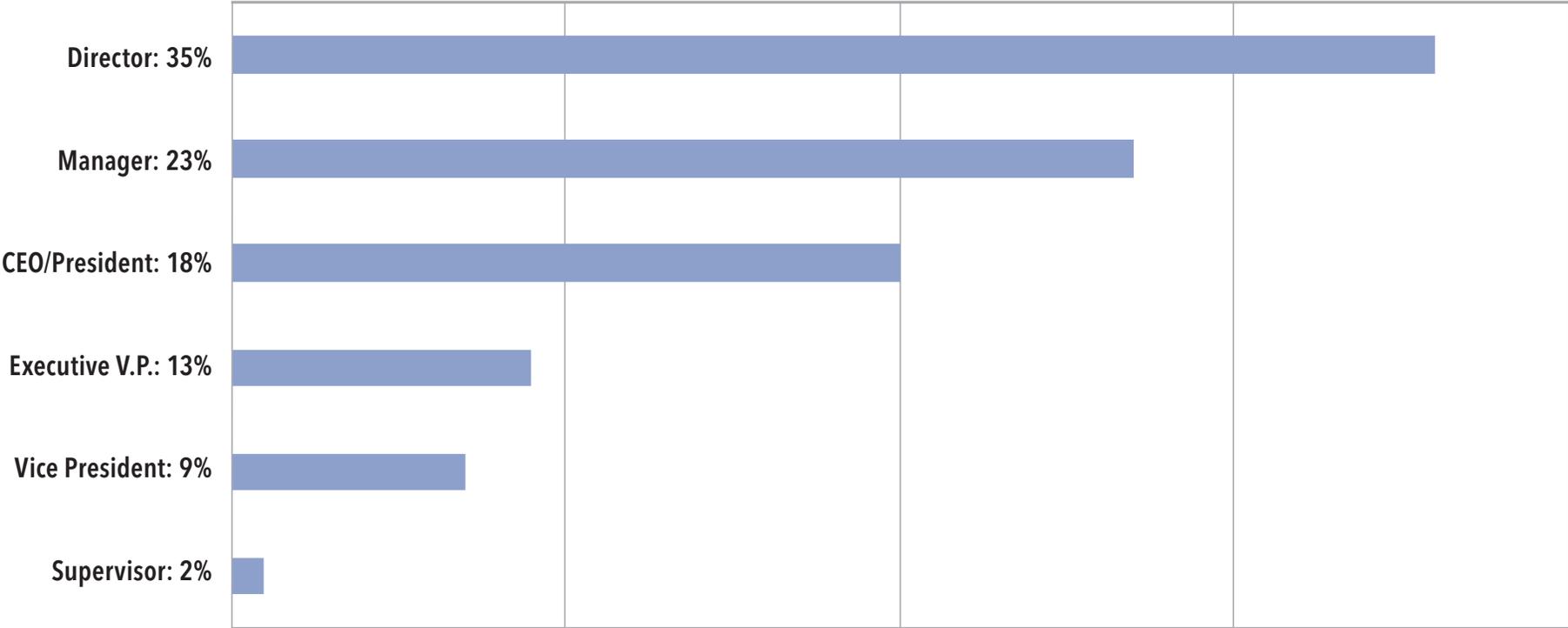
While it was a valuable learning experience for all involved, due to the variances/anomalies in responses, we were required to scale back the metrics reported to assure accuracy.

We look forward to the next benchmarking survey in 2026 (collecting data from 2025), with hopes of more robust and extensive reporting.

— *Paul Hoffman, CMIR*
Chair, Benchmarking Committee
Investment Recovery Association

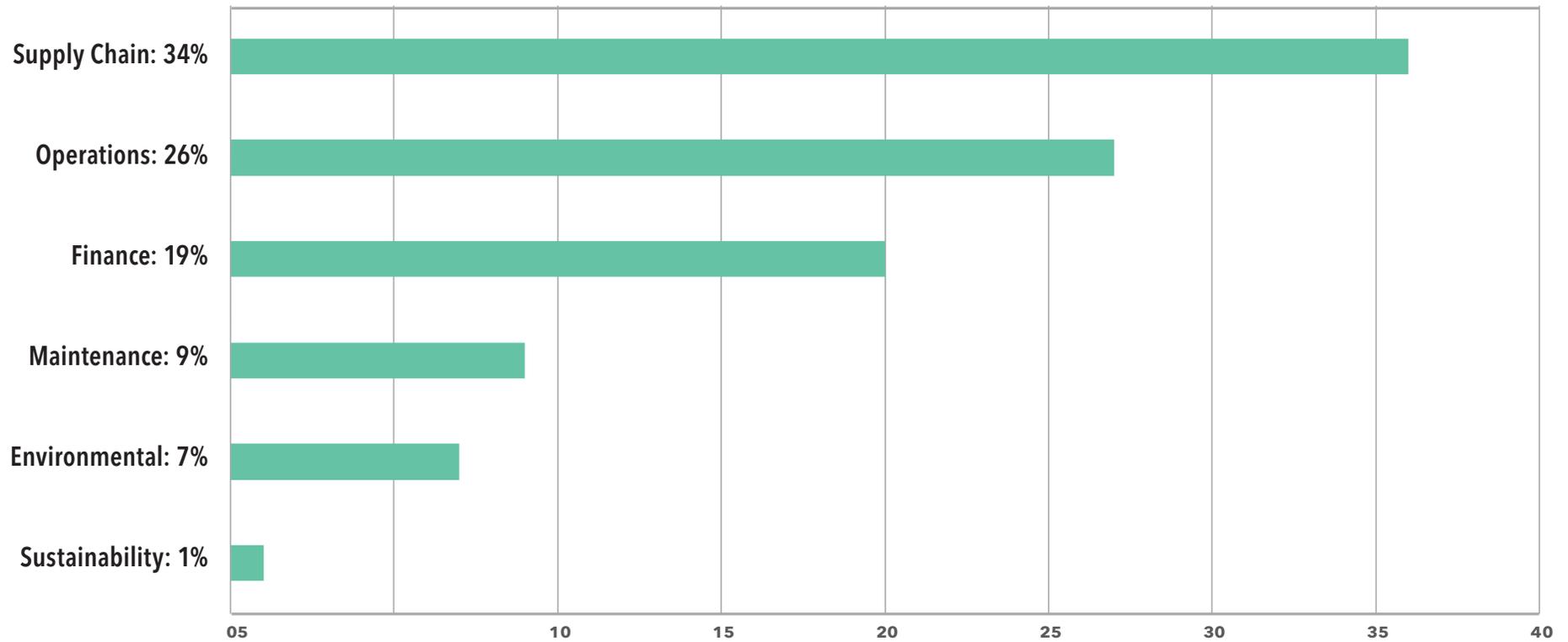
Reporting for Investment Recovery Department

INVESTMENT RECOVERY DEPARTMENT REPORTS DIRECTLY TO:

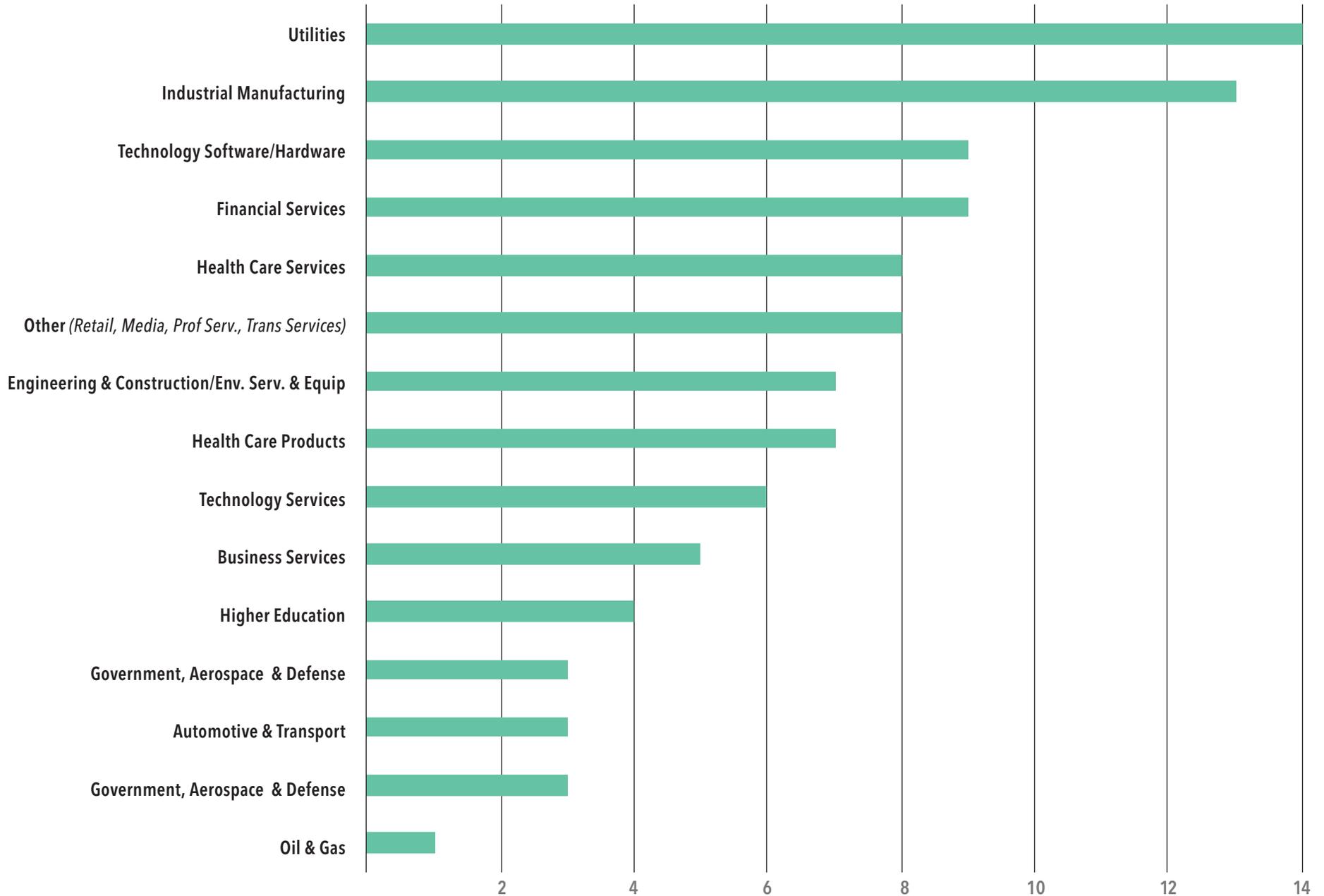


Reporting for Investment Recovery Department

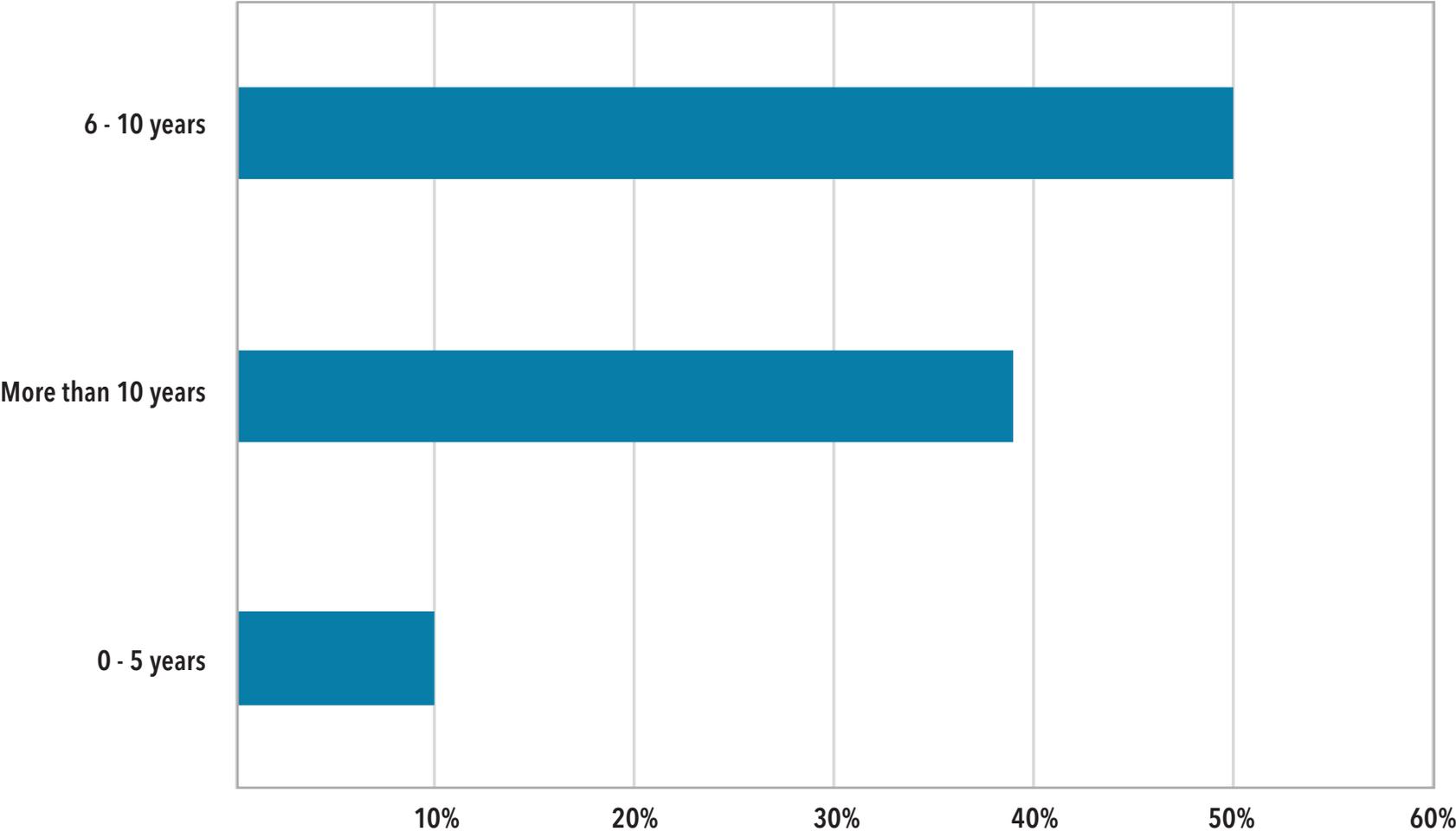
● FUNCTIONAL AREA INVESTMENT RECOVERY REPORTS DIRECTLY TO:



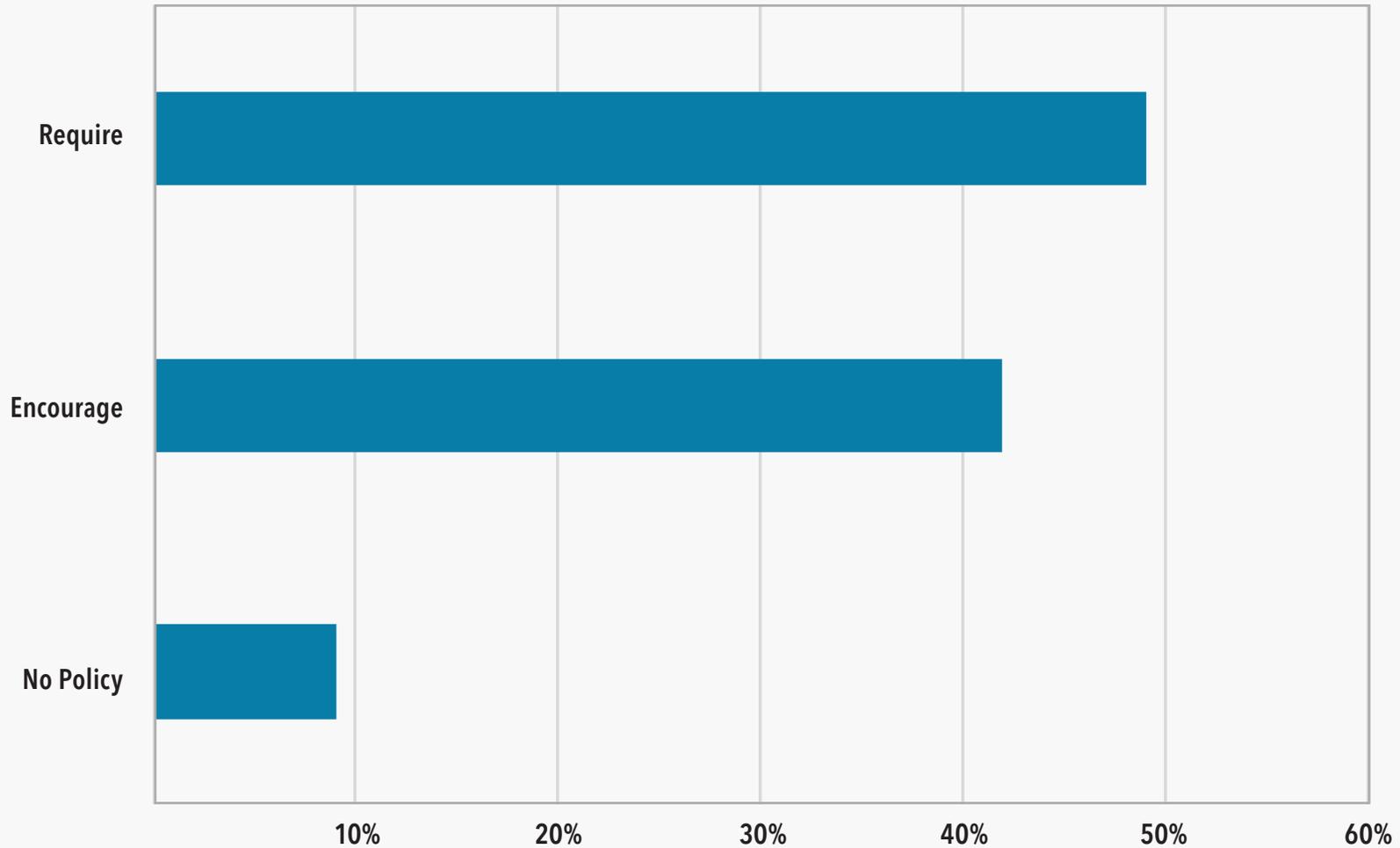
Type of Industry that best describes each participating company



Number of Years IR function has been formally in place in your organization

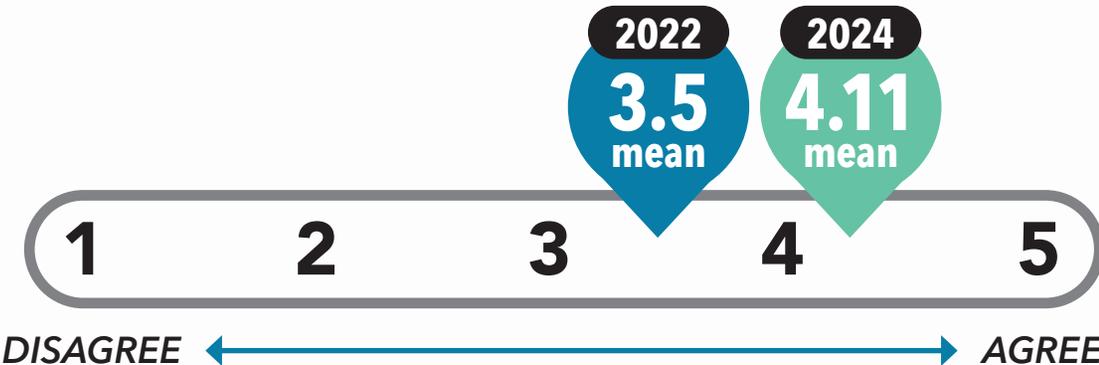


Do your corporate policies require the use of the IR function for the management and/or disposition of surplus assets?

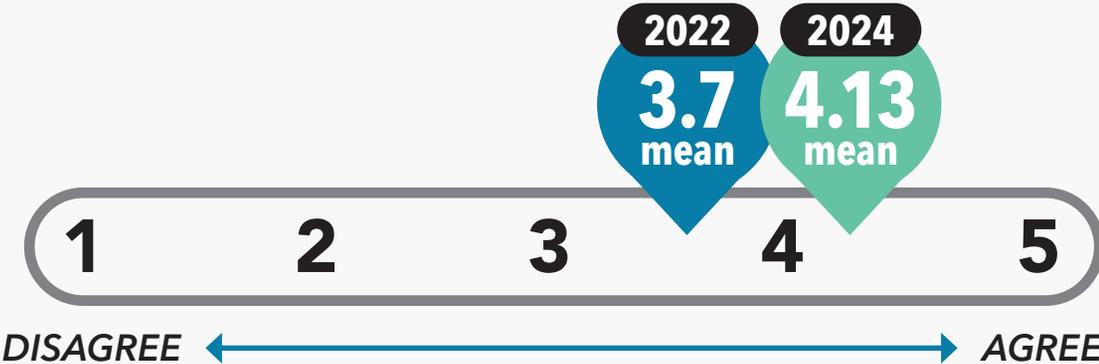


Please indicate your agreement with the following statements about your company:

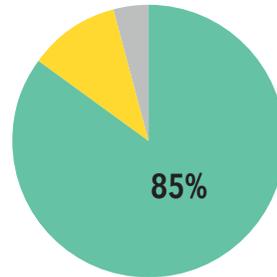
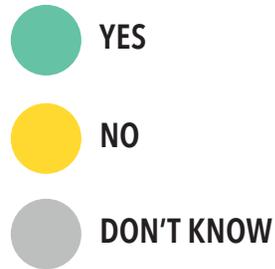
Senior Level Executives understand and appreciate the value of Investment Recovery services:



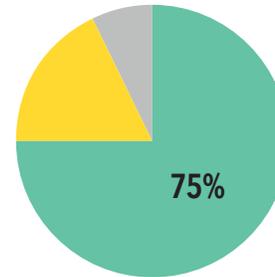
Operations Managers understand and appreciate the value of Investment Recovery services.



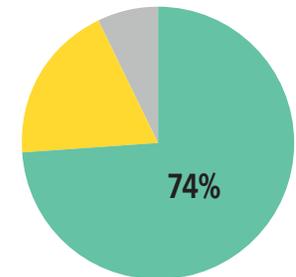
Does your company have any of the following sustainability goals or programs?



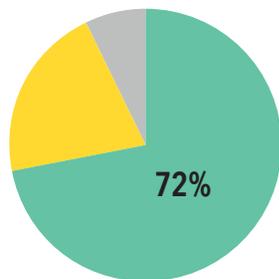
Recycling



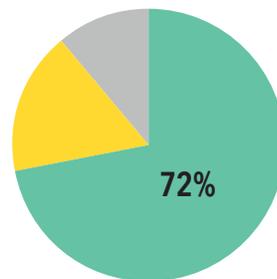
Renewables



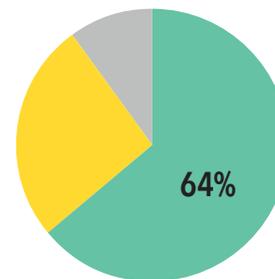
Air Quality



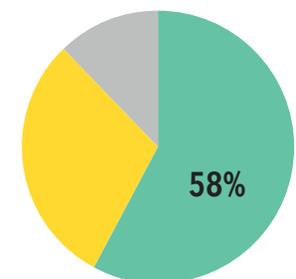
Emissions Reduction



Water Usage

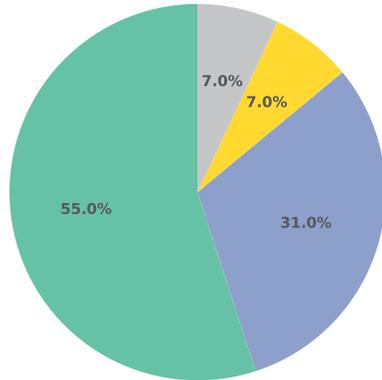


Zero Waste to Landfill/Landfill Reduction

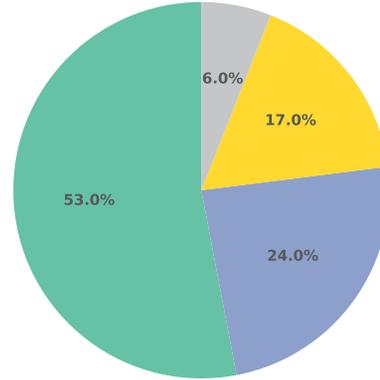


Fleet Electrification

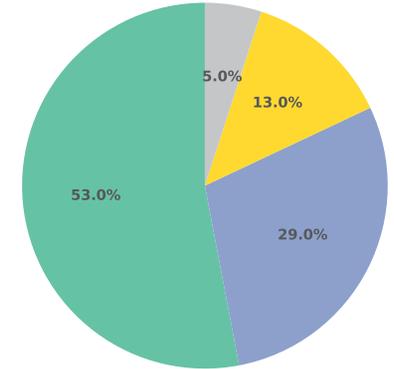
Percent of organizations that reported implementation of the following Investment Recovery Association Best Practices



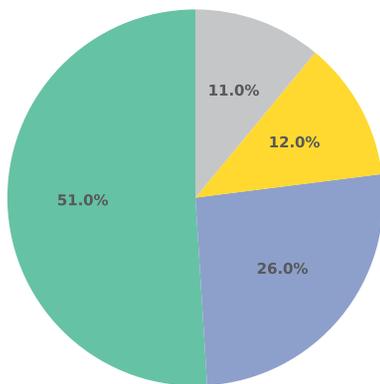
1. Strong Visible Management Support



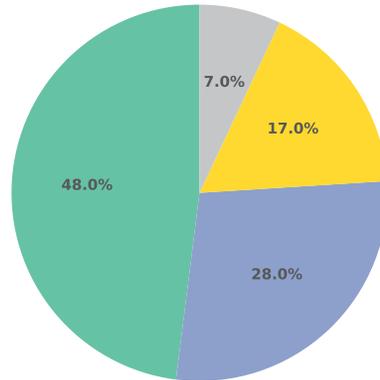
2. Surplus Asset Management Processes
(Identification, valuation, data base visibility, surplus matched with demand, etc.)



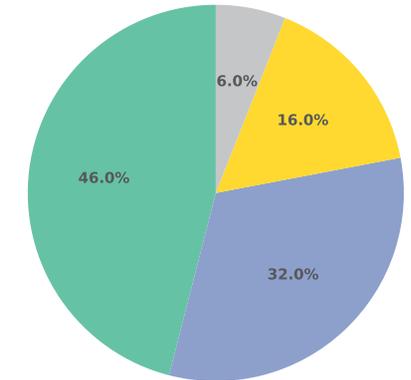
3. Regular Reporting of Metrics and Successes



4. External Networking

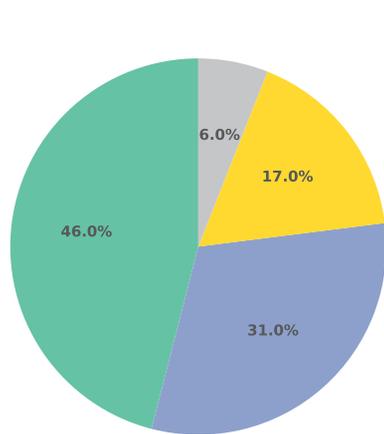


5. Supplier/Contractor Diversity Program

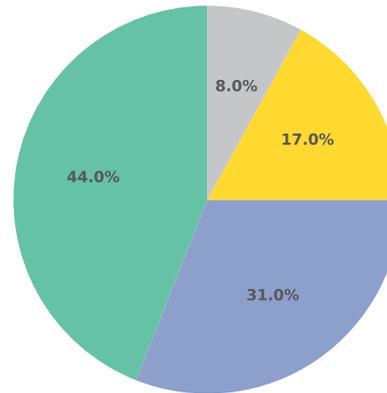


6. Supplier Integration & Support
(IR service provider contracts in place, equipment refurbishment programs, integrated processes, etc.)

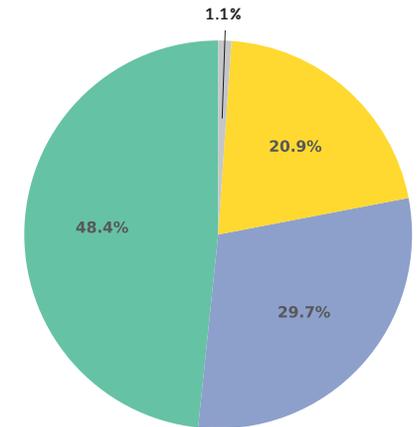
Percent of organizations that reported implementation of the following Investment Recovery Association Best Practices



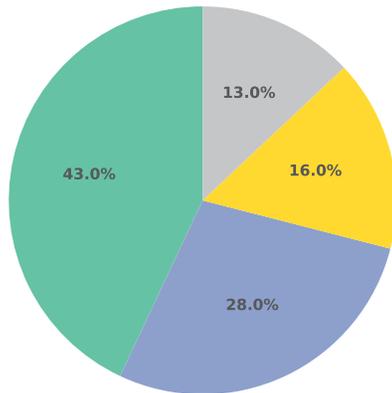
7. Internet/Intranet Utilization for Sales/Redeployment



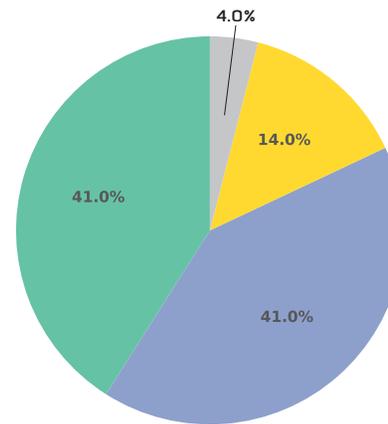
8. Value Chain Approach to Surplus Asset Disposition
(Decision Hierarchy)



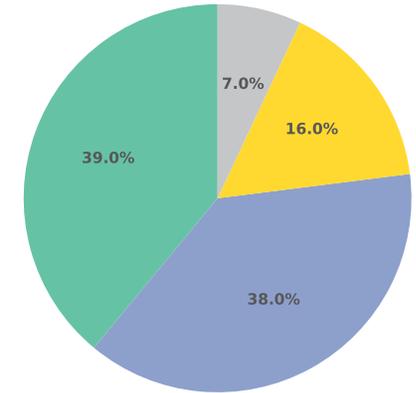
9. Utilization of the Triple Bottom Line
(people, planet, profit)



10. Surplus and Refurbished Assets Considered Before Buying New



11. Early Involvement with Other Corporate Activities
(Capital projects, real estate sales, upgrades, demolition, divestitures, plant shut-downs, etc.)



12. Surplus Prevention and Return-to-Supplier Processes

Investment Recovery Organization Cost Benefit Ratio

\$122,508

IR Employee Salary + Payroll Related Expenses (Mean)

Expense per IR Employee (Full-time equivalent and hourly)

\$32,934

Total IR In-house Contractor Expense (Mean)

Consultants

\$4,565

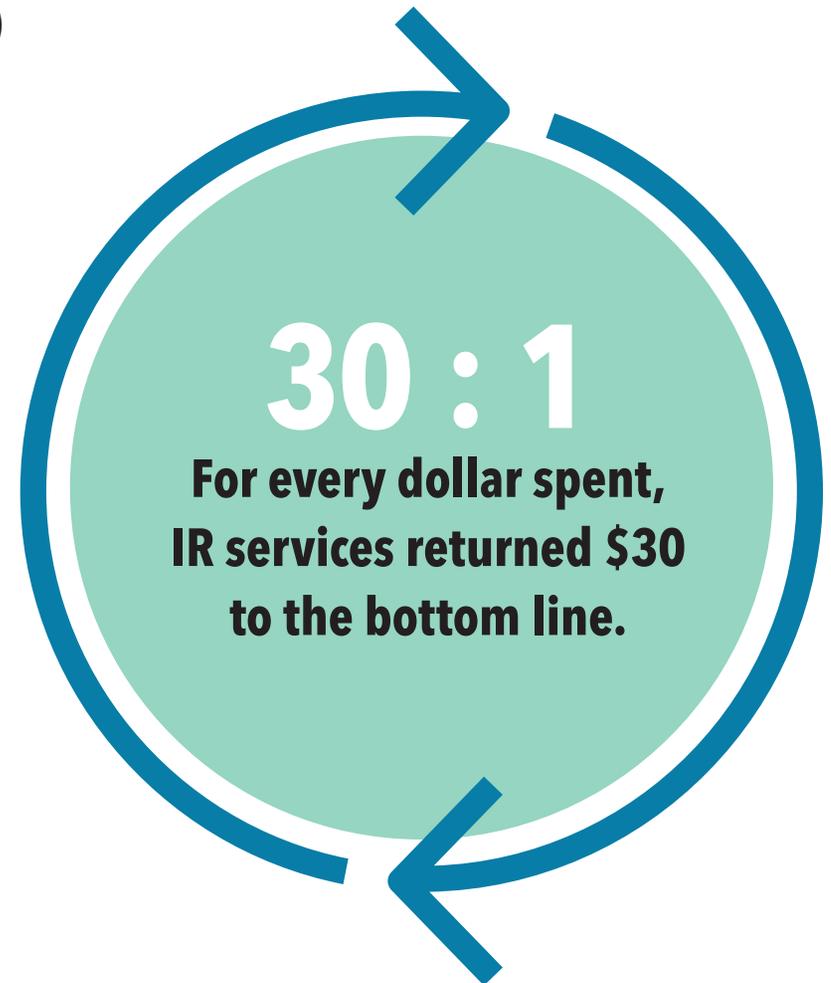
IR Operating Expense (Mean)

Travel, supplies, etc.

\$213,000

Total IR Outsourced Services Expense (Mean)

Services provided by outside firms or contractors





For questions and inquiries, please contact:

Investment Recovery Association

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Kansas City, MO 64141

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